

Subbiyah Arunachalam (Sam AR)

11+ Years Experienced Native Tamil Linguist

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Online Profile: <https://www.upwork.com/o/profiles/users/~01a633798a90fd2dac/>

LinkedIn Profile: www.linkedin.com/in/sam-ar



ABOUT ME

Multi Skilled Professional with more than 22 years of experience managing sales, marketing, Tamil Translation and transcription services for both start-up and established companies globally.

Motivational management style with a record of building and retaining highly motivated sales teams, distributor networks and manufacturers' representatives. Successful in identifying opportunities for accelerated growth.

An effective communicator with excellent relationship building and interpersonal skills, strong analytical, problem solving & Organizational abilities. Possess a flexible & detail-oriented attitude.

OBJECTIVE

Seeking a project management position with leadership responsibilities including problem solving, planning, organizing and managing budget.

PROFESSIONAL EXPERIENCE

Director,

Oct 2010 – Current

SCube Ventures, Karaikal, India

Marketing, Sales, Tamil Translation, Tamil Transcription, Interpretation, Proof Reading and Administration Services Globally.

Area of Specialization in Translation:

1. Indian Cookery
2. Articles (scientific, medical, engineering, or technical journals)
3. Medical websites / Newsletters
4. Marketing materials
5. Legal Documents
6. Operation / User manuals
7. Academic Research Translation
8. Life Sciences (Microbiology, Ecology etc..)
9. Ecommerce
10. Hand Written Documents etc...

Translation Agencies Worked for:

1. Value Point Knowledge works.
2. Enuncia Global Media Solutions
3. GoTransparent
4. Ansh Intertrade Private Limited
5. Translation in India
6. Mayra Enterprise
7. The Transplus Group

Senior Business Accounts Manager,

Oct 2013 – Feb 2020

Yellowthread LLC , Aurora, IL, USA

Ecommerce on Retail Products – Sales Accounts Management.

Business Development Manager

Apr – 2009 to Sep - 2010

Gravity Consultancy, Karaikal

School Management Software – Marketing & Sales

Team Leader,

Apr – 2007 to Mar - 2009

Allied Solutions Group Inc, USA

US Staffing – Client Coordination

Client Relationship Manager,

Apr – 2005 to Apr - 2007

Intellix Software Technologies, Coimbatore, India

Facial Biometric Application – Marketing & Client Coordination

Business Development Executive,

Jan – 2002 to Feb - 2005

Accel IT Academy, Madurai, India

IT Training Division – Business Development

Center Administrator

May 1999 to Dec - 2001

Infotech Computer Education, Pollachi, India.

IT Training Division

EDUCATION

- Bachelor of Computer Applications, Alagappa University, Karaikudi
- Diploma in Computer Technology, Thiagarajar Polytechnic, Salem

COMPUTER KNOWLEDGE

- MS-Office, Adobe Photoshop, Corel Draw, PageMaker
- Visual Basic, Oracle, C, C++, FoxPro
- Google Docs, Web Research, CRM's, Data Mining , Tamil translation and transcription services.

CERTIFICATIONS

- English Spelling Test (U.S. Version)
- UK English Basic Skills Test
- US English Basic Skills Test
- English Vocabulary Test (U.S. Version)

PERSONAL PROFILE

Fathers Name : Arunachalam. PR
Date of Birth : 17- May-1981
Hobbies : Shuttle Badminton, Music, Netsurfing,
Languages Known : English, Tamil
Permanent Address : 3, Ram Nagar, Rayanpalayam,

Karaikal, PY. INDIA – 609 609.

(Available to Travel and Relocate)

Passport No : L2294477

BEHAVIORAL CHARACTERISTICS

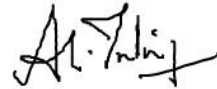
- Positive Attitude
- Responsibility
- Commitment to Quality and Results
- Presentation and Leadership Skills
- Excellent problem solving ability

Declaration:

I hereby declare that the information given above is true to best of my knowledge and belief.

Place : Karaikal, Puducherry , INDIA

Date : 31 May 2020



Subbiyah Arunachalam