



VANESSA

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Jakarta, Indonesia

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SUMMARY

I am a fast-learner, motivated young professional with excellent social skills and dedication. My education background in Chemical Engineering gives me a perspective when I need to relate with manufacturing industries. My various past experiences have given me range of experience to deal with diverse type of clients and developing business relationships.

Thriving in a fast-paced environment, I am a hard-worker and very communicative person. Above all, I am looking for a challenging position where I can contribute my skills and experience for company's growth.

WORK EXPERIENCE

Business Development, PT. Marsh Indonesia (Marsh & McLennan Companies)

August 2011 - Present

Marsh Indonesia provides a comprehensive range of insurance and risk management services for virtually every type of industry, service or government entity in Indonesia.

Responsibilities

- Handling 100+ corporate clients with more than USD 200,000 total revenue
- Acquire new accounts and generate revenues to meet team's budget
- Maintain strong relationships with existing clients
- Identify gaps and market trends to expand business opportunities
- Develop an understanding of the clients' business priorities and risk management needs, Provides quality day-to-day service on client deliverables and ensure that client issues are solved flawlessly

HR Training & Development Officer, PT. Kalbe Farma

February 2011 - June 2011

Kalbe Farma provides healthcare solution and medical needs comprising of prescription pharmaceuticals, consumer health, nutritional products and healthcare services throughout Indonesia.

Responsibilities

- Identify training needs using TNA (Training Needs Analysis)
- Design and develop training programs based on both the organization's and individual's needs
- Provide, coordinate and facilitate training activities of staff throughout all levels of the organization

Part-time Teacher, English First

February 2011 - June 2011

Internship, PT. Petrokimia Gresik

June 2009 - July 2009

PT. Petrokimia Gresik is a government-owned enterprise and a complete fertilizer producer in Indonesia that produces a wide range of fertilizers.

Responsibilities

- Assist R&D team to optimize ZA plant sector
- Analyze specific process to gain a higher production efficiency

ORGANIZATION HISTORY

Professional Preparation Course Work Seminar

Year: 2008

Position: Administration and Fund Raiser

Student Government Institution of Parahyangan Catholic University

Year: 2007 - 2008

Position: Student Affairs Department Staff

Chemical Engineering Charity of Parahyangan Catholic University

Year: 2007

Position: Fund Raiser

EDUCATION

Parahyangan Catholic University

Bachelor of Engineering

Major: Chemical Engineering

Graduate: 2011

Undergraduate Final Model Project

- *Production of Chitosan from Crab Shells Waste Plant Design*
- Project under supervision of Herry Santoso, S.T., M.T.M., Ph.D

Undergraduate Research (Thesis)

- *Development of renewable resources, Optimization Detoxification Process of Water Hyacinth Hydrolizate for Bioethanol Production*
- Project under supervision of Dr. Ir. Buana Girisuta

Harapan Bangsa School

Higher School Certificate

Graduate: 2006

SKILLS

Language

- Indonesia : Native
- English : Fluent both oral and written (IELTS 7.0)
- French : Basic (DELTA A1 - République Française Ministère de L'éducation Nationale)

Computer

- Microsoft Office, Microsoft Outlook
- Adobe Photoshop

Insurance Knowledge

- Property All Risks, Business Interruption, Machinery Breakdown, Motor Vehicle, Contractors' Plant and Machinery, Construction All Risks
- AMAI AIIIK 101 examination : passed

REFERENCES

Available upon request.