



PRIMATUS

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OUR COMPANY:

- PRIMATUS was created in 1997 in the city of San Diego, California, USA. Its founder, Fernando Dominguez, viewed as a business opportunity, the importance of giving support exclusively to Translation and Interpretation agencies.
- For more than **19 years** PRIMATUS has provided Creative Outsourcing Solutions for Translation and Interpretation agencies.
- Since 2010 PRIMATUS started growing and expanding its services to new Translation Agencies outside the US and successfully entered the Latin American market.
- Today, PRIMATUS has translated documents in more than **500 combinations** of languages and dialects.
- PRIMATUS' team currently has an ongoing support network of more than **250 committed translators** in the world.
- PRIMATUS has translated more than **25,000 projects** in technical and specialized fields for different agencies in the U.S. and Latin America.
- Today more than 60 Translation Agencies support the quality and commitment of our services, being PRIMATUS perceived as a loyal strategic partner with integral and creative solutions for the language industry.



WHY ARE WE A STRATEGIC PARTNER FOR YOU?

- PRIMATUS is not a translator or a team of translators.
- It is a professional and specialized company, which provides Creative Outsourcing Solutions for Translation and Interpretation agencies only.
- We provide 24/7 support to the agencies, maintain constant contact with our professional teams and are available for assigning translation projects quickly and efficiently. Thus, we take a huge load off their backs.
- To PRIMATUS the Word Rate is a reference and not decisive for the complexities of a project and quality of the translation.
- You might pay the same amount for a translation, but get added value by working with same, trusted translators and editors you have worked with earlier.
- We have diversified translators for various industries like medical, legal, finance etc. in most language combinations.
- We also provide post translation support as well as full analysis and remediation of any quality issues faced by our clients by having a full fledged feedback process in place.



PRIMATUS AND ITS TRANSLATORS AND EDITORS

KTS – Keeping things simple.

Why Translators and Editors prefer us:

- We receive large volumes of work through more than 60 agencies.
- We provide translators and editors considerable volume of work and guarantee payment. As they find full-time work opportunities with us, they prefer us over other freelance/part-time activities.
- We have a robust feedback process wherein we analyze and remediate quality issues faced by our clients. We provide feedback to our translators and editors to improve their quality.
- We also provide them with training and guidance for their overall professional development, thereby giving them career paths.



PRIMATUS AND ITS COMPETITIVE ADVANTAGES

- PRIMATUS has a highly professional and committed team of translators that are available 24/7 to respond to agencies' requests and requirements.
- PRIMATUS has the ability to generate large volumes of work upwards of 50,000 words daily.
- PRIMATUS translators can generate 5,000 words per day individually.
- PRIMATUS' services are not more expensive compared to direct coordination.
- PRIMATUS is focused on saving time required for coordination, review, feedback etc. and on maintaining the quality of the deliverables.



WHY CHOOSE PRIMATUS?

- Our customers are Translation Agencies and Interpretation Agencies.
- We support Agencies in their sales management through Sales Representatives.
- We support agencies' *Back Office* with absolute confidentiality of our participation.
- Our translators are highly committed since most of our professionals perform more than 80% of their workload for PRIMATUS .
- Allocate work to us and forget about issues. We promise 100% delivery rate on or before time.



LANGUAGES MOST TRANSLATED BY PRIMATUS

According to volumes of translations mostly used in the last year.

English
Spanish
Chinese
French
Vietnamese
Germany
Korean
Russian
Arab
Italian
Japanese
Tagalog
Portuguese

Hungarian
Polish
Hindu
Hebrew
Farsi
Urdu
Thai
Greek
Gujarati
Serb-Croatian
Punjabi
Armenian
Bangla



PRIMATUS



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Thank You!

